

## **Unity Telecom expands Canadian operations and gains new certification**

*Firm invests in Nortel experience and expertise to help customers*

**Toronto, ON - November 1, 2010** - Unity Telecom, a full-service communications company providing consulting, design, implementation and support for best-of breed IP-based business communications solutions, announced today it is expanding its existing Canadian operations. The addition will include a new office in the city of Mississauga, Ontario, and a series of satellite technical personnel covering south western Ontario as far as Windsor, Ontario. In addition, the company has invested in expertise and experience to help Nortel customers evolve their legacy product investments and plan for future communications needs.

“As an Avaya Platinum partner, our solid understanding of both the Avaya and Nortel product lines coupled with our company’s growth, provides our customers with more access to experts who can help them put in place strategic technology plans that support their business goals,” says Dave Sherry, President, Unity Telecom.

To better serve its more than 1300 Nortel customers, Unity has increased its Canadian workforce by 10 per cent. This is in line with Unity’s approach to always improve and evolve in order to help existing customers plan, implement and service their strategic communications systems. Unity has developed a robust practice for the former Nortel products to best serve customers and to be able to best plan for the future for both Nortel legacy and Avaya products moving forward and beyond.

### **Unity Quick Facts:**

- Founded in 2004
- Profit Hot 50 list
- Canadian Channel Elite Awards: Best Small Business Solution 2008
- Canadian Top 100 Solution Providers
- 125+ Industry certifications

### **About Unity Telecom**

Unity Telecom is a full-service communications company providing consulting, design, implementation and support for best-of breed IP-based business communications solutions. We have sales and technical certifications on all the products we see and support, including Avaya, AVST, Opentext, Cisco, Motorola and Panasonic. With offices across Canada and the United States and strong alliance partnerships with certified resellers, we are able to serve businesses of all sizes. For more information see

[www.unitytelecom.net](http://www.unitytelecom.net)